



# Orchid Island Real Estate Agency

Orchid Island Realty is member owned and uniquely positioned to communicate the special appeal and attraction of our unique community and lifestyle.

### THE Best OF THE Best

Founded on the guiding principle that member satisfaction and real estate values are both interconnected and vital to the Club's ongoing success, Orchid Island Realty is dedicated to serving our members.

Our in-depth knowledge of the community and involvement here uniquely qualifies us as Orchid Island Ambassadors.

We are passionate about Orchid Island and its members and are proud to share that excitement with new members.



## NO ONE KNOWS Orchid Island Better

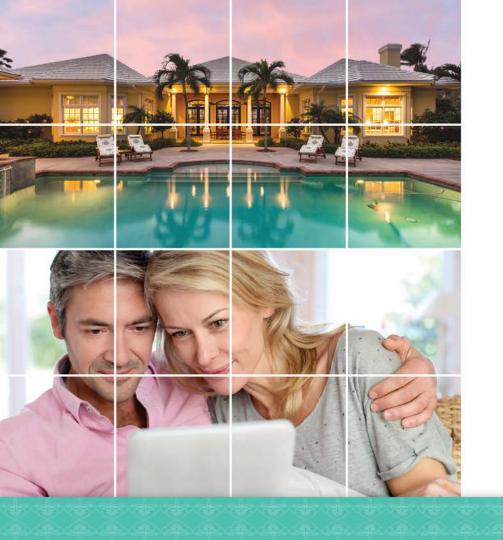
• IN-DEPTH KNOWLEDGE • PASSION FOR THE COMMUNITY • COMMUNITY INVOLVEMENT • MEMBER-OWNED •



**Broker: Anne Torline** 



Broker Associate: Heidi Levy



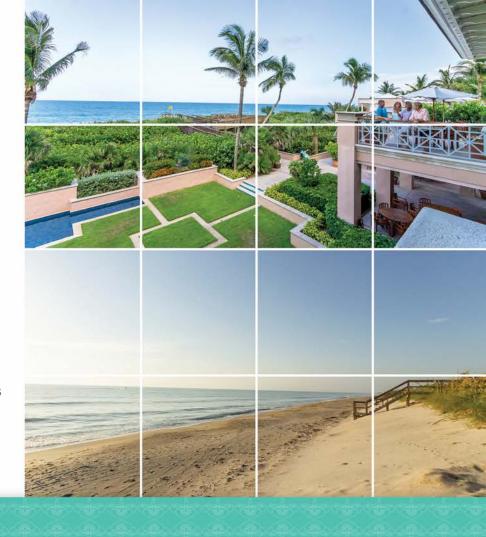
# Comprehensive Marketing Program

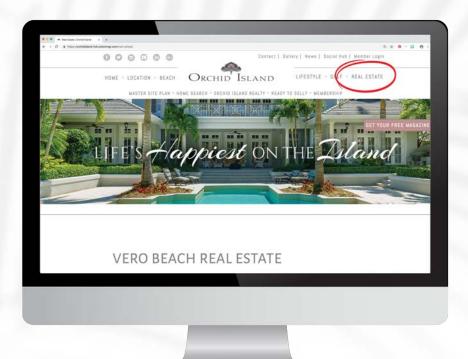
Orchid Island Realty is backed by the most sophisticated marketing program in the area.

Through a strategic partnership with Cotton & Company, an industry leading marketing powerhouse, Orchid Island Realty is able to reach targeted demographics of qualified prospects and deliver key analytics and proven results.

# Orchid Island Realty LISTINGS INCLUDE Exclusive Benefits SUCH AS:

- Exposure on a new website & real estate specific landing page
- Targeted digital and social media exposure
- National and international demographic reach
- New digital brochure
- Custom published lifestyle magazine
- Listing exposure in local and national print publications





### ORCHID ISLAND Website

Orchid Island Realty listings are awarded prominent placement on the Orchid Island website.

The site is strongly focused towards real estate and intended to prominently feature our listings along with the Orchid Island lifestyle. Detailed listing information and photography for each home are designed to stand out from the others.

## ORCHID ISLAND Website

#### Orchid Island website features include:

- Showcase listings
- Blog postings
- Local area information
- Community information
- Membership information
- Photography and Video



### Social and Digital Marketing

### SOCIAL MARKETING THROUGH TIED CONTENT TARGET | INTRIGUE | EDUCATE | DELIVER

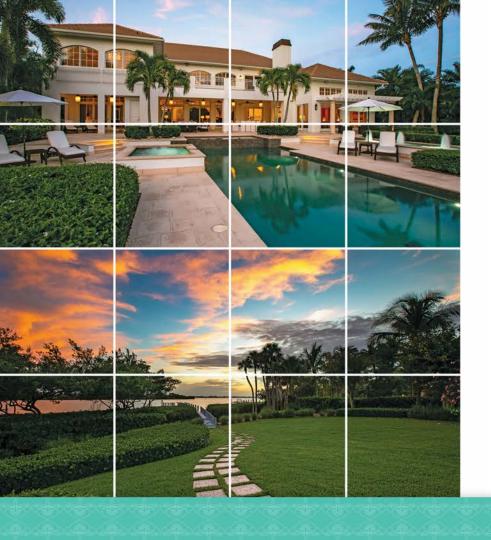
This strategic approach is integrated into all aspects of your comprehensive marketing plan. The program ensures a constant focus on the real estate sales process at every level of consumer engagement. This methodology also builds a strong internet foundation to capture a higher level of qualified traffic for your listing.

Marketing dollars are specifically budgeted to feature Orchid Island Realty listings to targeted demographics on both a national and international level.

#### A Robust Database

- Orchid Island Realty manages a robust and evergrowing database of prospects and Realtors.
- We are able to efficiently reach these people through targeted eblasts including "Just Listed" and "Just Sold" distributions.
- These provide constant reminders of Orchid Island and all that it offers.





### Multiple Listings Service

Orchid Island Realty enters all listings into the MLS. This provides automatic feeds to Zillow, Trulia and Realtor.com to conveniently and easily reach international audience of prospective buyers.

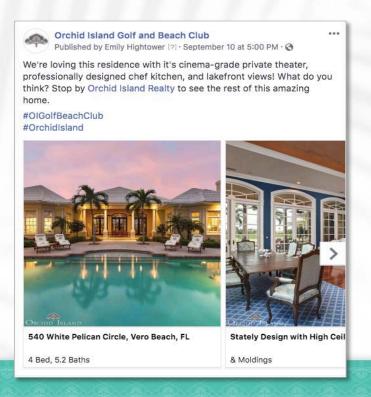
### Luxury Real Estate

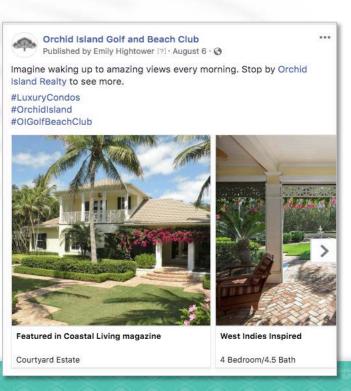


- Orchid Island Realty is proud to partner with Luxury Real Estate to deliver even more exposure for Orchid Island Realty listings.
- Luxury Real Estate helps provide global connections through their website and social media channels.
- Orchid Island Realty listings reach the best of the best.

### Social Media

Featured listings are posted throughout each month to targeted demographic audiences. Base audiences include National/International, Regional and Local geographics





### ORCHID ISLAND REALTY Facebook

Specifically promotes listings and reaches the local real estate market





### Prospects Resources include:

#### DIGITAL BROCHURE

This user-friendly tool gives prospects a glimpse into life at Orchid Island through video and interactive links.





## CRCHID ISLAND Lifestyles Magazine

Includes editorial stories and articles on the local area and the Orchid Island community. Get the inside scoop on the island lifestyle.

The magazine is distributed throughout the local area and to affluent markets. This includes doctors offices, hotels, banks, real estate offices and more.

It is also mailed out to prospects who request more information on Orchid Island.

# Real Estate Property Brochure

Customized listing brochure specific to your home. It includes full details and specs as well as professional photography to best showcase your home.



### orchid Island Media Exposure

As a part of the Orchid Island Marketing efforts, targeted media placements are implemented to ensure maximum exposure for real estate and the club. This includes local and national magazine publications, local newspaper inclusions and a local TV commercial.

This exposure all reinforces the digital and social marketing efforts for Orchid Island Realty and it's listings.





Featured listings in local print publications including 32963 Newspaper and Vero Beach Magazine



Features in National print publications including:

Nantucket Magazine Food & Wine Town & County

This includes specifically designed messaging, developed to appeal to a national audience.

These publications were selected based on the affluent markets in which they are circulated.

### Stage Ready

We are happy to recommend updates or adjustments for your home to make it more appealing to potential buyers.

From changing paint colors to bringing in staging furniture, we are here to help make your home more sellable. Do it yourself or we can help get you set up with a professional staging company.

Professional photography makes all the difference. We include this as a part of your home listing process.

### Renovation Plans and Builders

Orchid Island Realty is proud to provide a list of recommended builders for any home renovations needed. We have examples of what has been done before and know the specifics of each builder.

This makes it easier than ever to update your home. Get the information you're looking for and the best options, then make your decisions with confidence.

### Discovery Stay

Prospective members are able to experience what makes Orchid Island so unique through the Discovery Stay Program.

#### The package includes:

- Accommodations for two nights and three days in our luxurious Beach Suite.
   It's located at the Beach Club and just steps form the ocean.
- One round of golf for two on our Arnold Palmer design, championship golf course, or a game of tennis on out of our Har-Tru courts.
- Lunch for two at the Golf Club



Located in the Beach Club, the Orchid Island Realty office is right in the heart of the community. As the only real estate office on site, Orchid Island Realty is able to intercept prospective homebuyers right at the gate.

#### DEDICATED. RELIABLE. ON-SITE EXPERTS.

Exclusively selling properties in Orchid Island Golf & Beach Club.

Let us guide you to the home of your dreams.

Visit the member-owned sales office for more information.



#### ORCHID ISLAND GOLF & BEACH CLUB

### ONE BEACHSIDE DRIVE, TOWN OF ORCHID, VERO BEACH, FL 32963 ORCHIDISLANDFL.COM

772.388.3888

If your property is currently listed with a Realtor, please disregard this notice.

It is not our intention to solicit the offerings of other brokers.

